

## Microsoft Dynamics 365 Lead Consultant

### Job Summary

This is an exciting opportunity for someone looking to progress their career and join a Dynamics 365 consultancy as they continue a period of growth and expansion.

### Company Description

ixRM Ltd are Microsoft Partners specialising in the implementation of Microsoft Dynamics 365 for Customer Engagement (CRM). We have a strong focus on helping businesses work smarter and more effectively. We pride ourselves on being a new breed of consultancy with the customer's needs at the heart of everything we do. We believe in team work, hard work, fairness and honesty. We are committed to working with the local community whether that is through our pro bono services for charities or developing local talent through training and hands on experience.

### Job Description

We are looking for an experienced Microsoft Dynamics 365 for Customer Engagement professional with a breadth of knowledge and experience.

### Responsibilities and Duties

- Creating solutions that make a difference
- Mentoring other consultants
- Delivering training
- Providing an exceptional service to our clients
- Managing data migration/integration projects
- Continually learning and developing your skills
- Working with the latest technology including PowerApps, PowerBI and Flow
- Design reports for customers using Microsoft Dynamics 365 and/or PowerBI
- Other reasonable tasks as required

### Qualifications and Skills

- A people person with a desire to help others
- Able to communicate effectively at all levels
- Excited to share knowledge with others
- Experienced at configuring and customising Dynamics 365
- Confidence in delivering user training and/or product demonstrations
- A desire to help others and to build long-term mutually beneficial relationships
- An understanding of various business sectors and industry best practice
- Enjoy working collaboratively as part of a team
- Self-motivated with a commitment to exceeding customer expectations and ability to work on your own initiative
- Strong report writing skills
- Excellent verbal communication skills, including a good telephone manner

- Problem solving skills and the ability to think creatively about problems
- Well organised with the ability to prioritise tasks based on urgency
- Punctual with great time management & ability to meet deadlines
- Driven to continuously learn and develop
- Knowledge of other related Microsoft Dynamics products would be an advantage such as Field Service, Project Service automation, Flow, PowerBI etc

### **Benefits**

Be part of a friendly and supportive team committed to growing an already great business

Work for a business that gives back to the local community

Competitive salary subject to experience

Pension scheme

Simply Health membership

If you're enthusiastic, motivated and ready for a challenge call us now and tell us why we should hire you.